



# Meet a MEMBER

Member Since  
**2010**

## PROUDEST ACHIEVEMENT

20+ years in broadcast sales and still learning every day

## TOP PET PEEVE

people who equate spelling with intelligence

## HOBBIES

writing fiction novels, golf, color commentary for high-school sports

## ON THING I WILL NEVER DO

intentionally mislead a client; honesty and integrity are at the heart of any positive relationship

## ONE THING I ALWAYS PUT OFF

maintenance projects; it's the little stuff that I'm always too busy to do

## ON MY DESK RIGHT NOW

programs from various farm shows, prospecting lists

## BEST ADVICE RECEIVED

Stuff will happen and things will change - learn to stride through the stuff and roll the changes.

## IF I WASN'T DOING MY CURRENT JOB, I'D BE...

a best-selling novelist & author.

## TIM BOB KITSMILLER

Regional Marketing Consultant  
Alpha Ag Network  
Lincoln, Nebraska

## WHAT 3 WORDS BEST DESCRIBE NAFB TO YOU?

1. opportunity
2. resource
3. relationship

## CURRENT MUSIC ROTATION

U2, R.E.M., Garth Brooks, John Mellencamp, Waylon Jennings

## FAVORITE BOOK

"The Prophet"

## REGULAR READS

*Successful Farming*, Monday Morning Memo from Wizard of Ads, RAB

## FAVORITE QUOTE

Failure is an essential element of the learning process.

## FAVORITE SPORTS TEAM

I'm a fan of college sports, any team, in all seasons, except Texas.



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