# FORCUS INFLUENCE NOVEMBER 8-10, 2017



NATIONAL ASSOCIATION OF FARM BROADCASTING NAFB.com

### **CONVENTION INFORMATION**

#### HOTEL

Westin Crown Center One East Pershing Road Kansas City, MO 64108 816.474.4400

#### REGISTRATION

The convention registration desk is located on the Ballroom Level in the Roanoke Foyer.

Wednesday, November 8: 8:00 am - 6:00 pm

Thursday, November 9: 6:00 am - 2:00 pm

Friday, November 10: 8:00 am - 10:00 am

In addition to providing registration services, NAFB staff members are available to answer any questions about convention. Sponsored by John Deere

#### NAME BADGES

Name badges must be worn for entry to all conference programs, events, and functions.

#### MEAL TICKETS

Tickets will be collected at the NAFB Foundation Luncheon, Welcome Reception, Night of Honors Celebration Banquet, and Awards Luncheon. Tickets can be found with your name badge.

#### **MEETING ATTIRE**

The NAFB Convention is "business casual," with the exception of the President's Banquet, which is "black-tie optional."

#### **GUEST ROOM INTERNET**

Internet Service in your guest room is provided free of charge. Refer to the card you received with your room key at check-in. Sponsored by AMVAC and U.S. Custom Harvesters, Inc.

#### NAFB FOUNDATION AUCTION

The NAFB Foundation Silent Auction is located in East Pershing Place, Wednesday, November 9, 8:00 am – 4:00 pm and Thursday, November 10, 8:00 am – 3:00 pm. Items will be moved to Century A for final bidding at 5:45 pm. The Live Auction starts at 6:00 pm In Century A.

#### YOUNG PROFESSIONALS PROGRAM

Since 2013, the NAFB Young Professionals Program continues to grow. Young Professionals program is focused on career development and professionalism for students. Please introduce yourself to the Young Professionals attending NAFB Convention.

Sponsored by American Seed Trade Association and Dairy Business Milk Marketing Cooperative

#### PORTRAIT PHOTOGRAPHER

As a service to everyone attending Convention, a photographer is available Thursday from 8:00 am to 3:00 pm in the Century Foyer and Friday from 8:00 am to 3:00 pm in the Roanoke Foyer. This is a great opportunity to have your professional picture taken!

Digital images will be sent, at no cost, after convention. Sponsored by American Seed Trade Association and Dairy Business Milk Marketing Cooperative

#### **MULT BOXES**

Mult boxes will be stationed at professional improvement and programming sessions for broadcasters to connect their own recorders into the sound system. Sponsored by BASF Corporation

#### WESTIN WORKOUT FITNESS STUDIO

The perfect solution for people committed to maintaining personal wellness. All NAFB Convention attendees have access to the fitness studio during their stay. Sponsored by Compass Minerals



#### **CONFERENCE SOCIAL MEDIA**

Post and follow the 2017 Convention on social media with the official convention hashtag:

### #NAFB17

#### **2017 SOCIAL MEDIA CORPS**

College students passionate about social media and digital storytelling will once again be sharing convention stories throughout the event. They will be guiding the online conversations using hashtag **#NAFB17** 

Sponsored by Farm Credit and Zoetis

#### **BOOSTER CLUB**

Support the NAFB Foundation with a \$100 donation. For each \$100 donation, you are eligible for a chance at a \$500 buying credit for the NAFB Foundation Live Auction, Thursday evening November 10. Booster Club donations can be made at the NAFB Foundation table in Roanoke Foyer.

#### MAKE A GREEN CHOICE (MAGC)

NAFB has partnered with the Westin Hotel to help support the NAFB Foundation through their Make a Green Choice (MAGC), sustainability program. All guest rooms booked through the Convention room block are automatically enrolled in MAGC and will receive a daily light touch cleaning; refresh towels, empty trash, and replace amenities. For each room enrolled in MAGC, Westin will donate \$3 to the NAFB Foundation. If you choose to opt out of the program, and receive housekeeping services, simply notify Service Express by dialing "0", or stop by the Front Desk to let them know you would like to be taken off the list.

#### NAFB BROADCAST SERVICE CENTER

An extensive Broadcast Service Center is available for broadcasters to keep up on daily ag news stories, conduct interviews, and feed programs. Broadcast/interview tables, along with computer work stations, and high-speed internet connections are available for broadcasters. The center is located in Pershing Place.

Sponsored by BASF Corporation

#### PERSONAL BRANDING SESSIONS

Sit down with Jerry Haack, a Certified Professional Co-Active Coach, for a 50-minute session, on how to leave a legacy and create your life mission. During the session, you will explore what is keeping you from achieving your goals, and develop steps to achieve success on your personal and professional goals. Session registration required. See registration desk for more details. Sponsored by Firestone Ag

#### HEALTHY LIVING WELLNESS CHECK

A basic health screening is available in Century Foyer, Friday from 7 am to noon. Services include blood pressure checks, cholesterol levels tested, and flu shots from the health care professionals on site. You will also receive a small gift. It's recommended to not eat before having your cholesterol levels checked.

Sponsored by the National Bison Association

## WELCOME TO THE 74TH CONVENTION

The convention is always jam-packed with opportunities for attendees to network, learn and share while getting the business of agriculture communicated to producers. This year is no different. On the agenda this year is the United States Department of Agriculture Secretary, Sonny Perdue (Invited), Dr. Kevin Folta from the University of Florida and Mr. Howard G. Buffett. Dr. Folta will share his knowledge on engaging with the public about modern agricultural practices, and Mr. Buffet will be joining us for a Q&A deep dive session into global agricultural issues shaping the world's food supply. And, Karen Siebert with Harvesters– The Community Food Network, to share information about the other 80 percent of the farm bill impacting the food insecure in our communities.

As always, we'll honor the greats of our industry with inductions into the NAFB Hall of Fame, this year we welcome Mark Vail and Gary Wergin (Awarded Posthumously). We will also honor industry partners, highlight award-winning radio advertising campaigns and award broadcasters for great pieces of journalism, tenure awards, Horizon Award and Farm Broadcaster of the Year.

NAFB will also host many college students as we continue to focus efforts on developing a new generation for careers in broadcasting and supporting industries. This year, the NAFB Foundation with support from industry partners will be awarding another \$20,000 in college scholarships.

Thanks again for attending NAFB Convention, and a huge thank you to our sponsors who make our convention a success.

Tom Casaidy

Tom Cassidy President Elect

#### NAFB BOARD OF DIRECTORS



PRESIDENT Max Armstrong Penton Agriculture/ WGN Radio



PRESIDENT ELECT Tom Cassidy Ag Radio Network



VICE PRESIDENT Lorrie Boyer KSIR Radio



EAST REGION VICE PRESIDENT Spencer Chase Agri-Pulse Communications, Inc.



SOUTH REGION VICE PRESIDENT Gary Cooper AgNet Media



WEST REGION VICE PRESIDENT Sabrina Hill AgNet West Radio Network

#### NAFB NEWS SERVICE



The NAFB News Service connects you to current agricultural news

from around the country, and from fellow NAFB members.

The News Service provides Broadcast Council members with current news, information, commodity prices and more in a single location. The News Service is located on NAFB.com. Once logged in, broadcasters find ready-touse audio reports for daily broadcasts.

Stories available online are provided by NAFB members, industry partners, and from NAFB News Service staff. Farm broadcasters from across the country submit audio and scripts for use by other broadcasters.



MANAGEMENT & SALES COUNCIL REPRESENTATIVE Tim Marshall KRVN Rural Radio Network



MANAGEMENT & SALES COUNCIL REPRESENTATIVE Breck Von Bank American Ag Network



ALLIED INDUSTRY REPRESENTATIVE Laura Henke FLM Harvest



ALLIED INDUSTRY REPRESENTATIVE Mark Lambert National Corn Growers Association



MARKETING & PROMOTIONS CHAIR Lance Knudson American Ag Network

Industry partners work with the News Service to produce and distribute news and information on product updates, legislative issues, and association news, utilizing the News Service as an effective and efficient way to connect with 177 Broadcast Council members.

The NAFB News Service connects daily with more than 70 member stations, and more than 40 networks. NAFB members can be heard daily on more than 1,500 radio, TV and satellite stations throughout the United States.

For more information on how to access the NAFB News Service or how to utilize the News Service for your next product announcement, contact Micheal Clements at news@nafb.com or by phone at 816.431.4032 ext. 104.

#### FUTURE NAFB NATIONAL MEETING DATES

**75<sup>th</sup> NAFB Convention 2018** November 7-9, 2018 Westin Crown Center Kansas City, MO 76<sup>th</sup> NAFB Convention 2019 November 13-15, 2019 Westin Crown Center Kansas City, MO 77<sup>th</sup> NAFB Convention 2020 November 11-13, 2020 Westin Crown Center Kansas City, MO

#### **TUESDAY, NOVEMBER 7**

11:00 pm - 4:00 pm NAFB Board of Directors Meeting Penn Valley

5:00 pm - 9:00 pm NAFB Foundation Board of Directors Meeting Roanoke DINNER SPONSOR: John Deere

#### WEDNESDAY, NOVEMBER 8

4:00 am - 6:00 pm Broadcast Service Center Pershing Place SPONSOR: BASF Corporation

7:00 am - 9:00 pm Social Media Corps Members Breakfast The Brasserie

SPONSOR: Farm Credit and Zoetis

8:00 am - 6:00 pm Registration Roanoke Foyer SPONSOR: John Deere

8:00 am - 4:00 pm NAFB Foundation Silent Auction East Pershing Place

8:00 am - 4:50 pm 50-Minute One-on-One Personal Branding Sessions (BY APPOINTMENT ONLY) Union Hill West SPONSOR: Firestone AG

8:30 am - 11:30 am Marketing & Promotion Advisory Committee Meeting Roanoke SPONSOR: Agri Marketing magazine

9:00 am - 10:00 am Refreshment Break Roanoke Foyer SPONSOR: U.S. Farmers & Ranchers Alliance 10:30 am - 11:15 am Communicating Concepts in Biotechnology to a Concerned Public Shawnee Mission SPONSOR: Dairyland Seed



Dr. Kevin Folta UNIVERSITY OF FLORIDA HORTICULTURAL SCIENCES DEPARTMENT

The use of genetic engineering (GE; familiarly 'GMO') in crop development has been helpful to agriculture, yet a public remains unsure of the technology. The use of GE crops increased with the use of the internet. Companies kept information about their innovations limited to the farmers that used them. Meanwhile, the public began to create its own image of what these crops were, along with associated narratives.

Today the public does not know what to believe or who to trust. This leads to precautionary food choices, and slow deployment of good technology that helps farmers and can have environmental and developing world benefit. Scientists and ag professionals have not stepped into the discussion, and when they do, they do it incorrectly, potentially making a situation worse.

In this presentation we'll explore the counterintuitive techniques to engage someone concerned about food and farming, along with the right evidence to share to change hearts and minds. Whether at the Thanksgiving dinner table or on Twitter, these techniques will make you a better advocate for science and agriculture.

11:30 am - 1:30 pm NAFB Foundation Luncheon (TICKETED EVENT) Washington Park Place SPONSOR: CME Group

12:00 pm - 10:00 pm Trade Talk Setup Century Ballroom

#### 1:45 pm - 3:00 pm A Deep Dive into World Agriculture Issues Shawnee Mission SPONSOR: Livestock Marketing Association



Mr. Howard G. Buffett THE HOWARD G. BUFFETT FOUNDATION

Howard G. Buffett is Chairman and CEO of the Howard G. Buffett Foundation, one of the largest private charitable foundations in the United States. The foundation invests primarily in global food security and conflict mitigation. Mr. Buffett manages a 1,500-acre family farm in central Illinois and farms 400 acres in Nebraska. He oversees three foundation-operated research farms in Arizona, Illinois, and Nebraska totaling 9,670 acres and for 10 years was responsible for a 9,200 acre research farm in South Africa. Mr. Buffett oversees two ranches in Arizona and one farm in Texas, all three are situated on the U.S./ Mexico border.

Mr. Buffett was appointed Sheriff of Macon County, Illinois in September 2017. He previously served as an Auxiliary Deputy Sheriff and Undersheriff with the Macon County Sheriff's Office and has served as a volunteer Deputy Commander with the Cochise County Sheriff's Office in Arizona. In 2015, he was presented the National Sheriffs' Association Medal of Merit for his support to the field of law enforcement & criminal iustice. In 2016. he was named an honorary member of the National Sheriffs' Association, and in 2017, he received the High Sheriff Award. the highest award presented by the Illinois Sheriffs' Association.

Mr. Buffett currently serves on the corporate board of Berkshire Hathaway, Inc. He has served on the boards of Archer Daniels Midland, The Coca-Cola Company, Coca-Cola Enterprises, Inc., ConAgra Foods, Lindsay Corporation, Agro Tech Foods, and Sloan Implement. He has served in several senior corporate executive positions and has served in elected office in Nebraska.

Mr. Buffett is a former member of the Commission on Presidential Debates and has served as a United Nations Goodwill Ambassador Against Hunger on behalf of the World Food Programme. In 2000, he received the Aztec Eagle Award from the President of Mexico, the highest honor bestowed on a foreign citizen by the Government of Mexico, and in 2017, Mr. Buffett received the "Fe En La Causa" medal from the Colombian Government, the highest honor bestowed upon a civilian by the Colombian Military.

He has been honored over the years for his leadership and contributions to agriculture, conservation, philanthropy, and journalism; including the Will Owen Jones Distinguished Journalist of the Year Award.

He has traveled to over 150 countries and authored eight books on conservation, wildlife, and the human condition, including the New York Times bestseller 40 Chances: Finding Hope in a Hungry World. Mr. Buffett is the executive producer of Virunga, an award-winning and Academy Award-nominated documentary about Africa's oldest national park.

#### 3:15 pm - 4:00 pm

What You Need to Know About the Other 80% of the Farm Bill Shawnee Mission SPONSOR: POET



#### Karen Siebert

ADVOCACY & PUBLIC POLICY ADVISOR, HARVESTERS - THE COMMUNITY FOOD NETWORK

Karen Siebert is Advocacy and Public Policy Advisor for Harvesters, the regional food bank serving 26 counties in northeast Kansas and northwest Missouri. Harvesters provides food and related household products to more than 620 nonprofit agencies, including food pantries, community kitchens and shelters, and is a member of Feeding America, a national network of more than 200 food banks.

Karen educates about and advocates for the federal nutrition programs such as SNAP (formerly food stamps), WIC and the school breakfast and lunch programs, as well as charitable solutions to food insecurity. Karen holds a bachelor's degree from Bethel College in North Newton, Kan., and a master's degree from the University of Kansas. She grew up on a farm in south central Kansas and comes from multiple generations of farmers and ranchers in Kansas and Nebraska. 4:00 pm - 5:30 pm Allied Industry Council Meeting and Election Penn Valley

4:00 pm - 5:30 pm Management & Sales Council Meeting and Election Roanoke

5:00 pm – 5:45 pm Young Professionals: Meet & Greet Union Hill

SPONSOR: American Seed Trade Association and Dairy Business Milk Marketing Cooperative

5:00 pm – 6:00 pm New Member and Past Presidents Reception (INVITATION ONLY) Brookside SPONSOR: Farmers Business Network

6:00 pm - 7:30 pm Welcome Reception Washington Park Place SPONSOR: National Corn Growers Association

7:30 pm - 9:00 pm NAFB Past Presidents Dinner Pierpont's at Union Station (INVITATION ONLY) SPONSOR: GROWTH ENERGY

7:30 pm - 9:00 pm President-Elect's 'Name That Tune' Brookside SPONSOR: GROWMARK

#### **THURSDAY, NOVEMBER 9**

4:00 am - 6:00 pm Broadcast Service Center Pershing Place SPONSOR: BASF Corporation

6:00 am - 2:00 pm Registration Roanoke Foyer SPONSOR: John Deere

6:00 am - 8:00 am Breakfast Buffet Garden Terrace SPONSORS: Dow AgroSciences and REALTORS Land Institute

7:00 am - 1:30 pm Trade Talk Century Ballroom SPONSORS: FMC Agricultural Solutions and Koch Agronomic Services

8:00 am - 8:45 am Young Professionals: Roundtable with NAFB Members Union Hill SPONSOR: American Seed Trade Association

8:00 am - 3:00 pm Portrait Photographer Century Foyer SPONSORS: AdFarm, OsbornBarr, and Paulsen

8:00 am - 4:50 pm 50-Minute One-on-One Personal Branding Sessions (BY APPOINTMENT ONLY) Union Hill West SPONSOR: Firestone AG

9:00 am - 9:45 am Young Professionals: Business Etiquette Union Hill SPONSOR: American Seed Trade Association

8:00 am - 3:00 pm NAFB Foundation Silent Auction Century Foyer

9:30 am - 10:30 pm Trade Talk Refreshment Break Garden Terrace SPONSOR: Farmer Mac 11:30 am - 2:00 pm Lunch Buffet Shawnee Mission LUNCH SPONSOR: Bayer DESSERT SPONSOR: Arysta LifeScience

1:30 pm - 2:15 pm USDA Secretary Sonny Perdue (INVITED) Shawnee Mission SPONSOR: LockNLube



Sonny Perdue USDA SECRETARY OF AGRICULTURE

Sonny Perdue came by his knowledge of agriculture the old fashioned way: he was born into a farming family in Bonaire, Georgia. From childhood, and through his life in business and elected office, Perdue has experienced the industry from every possible perspective. Uniquely qualified as a former farmer, agribusinessman, veterinarian, state legislator, and governor of Georgia, he became the 31st United States Secretary of Agriculture on April 25, 2017.

1:30 pm - 3:00 pm Trade Talk Teardown Century Ballroom

2:00 pm - 3:00 pm Refreshment Break Roanoke Foyer SPONSOR: U.S. Farmers & Ranchers Alliance

2:30 pm - 4:00 pm NAFB All Member Meeting Liberty

4:00 pm - 4:45 pm Young Professionals: Catalyzing Communications Union Hill SPONSOR: American Seed Trade Association

4:00 pm - 5:00 pm Broadcast Council Meeting and Election Liberty 5:00 pm - 5:30 pm Regional Member Annual Meetings (EAST) Roanoke (SOUTH) Mission (WEST) Liberty

5:45 pm - 7:00 pm NAFB Foundation Auction and President-Elect Reception Century A SPONSORS: Propane Education & Research Council and ViaSat/Exede

#### 7:00 pm - 9:00 pm Night of Honors Celebration Banquet

Century B/C DINNER SPONSOR: Monsanto DESSERT SPONSORS: Soil & Water Conservation Society and Rural Jobs Coalition

This special evening event and program features the introduction of the 2017 NAFB Hall of Fame, the Herb Plambeck Award for Creative Excellence, and the Dix Harper Meritorious Service Award honorees.

HERB PLAMBECK CREATIVE EXCELLENCE AWARDS

DIX HARPER MERITORIOUS SERVICE AWARD

#### HALL OF FAME INDUCTION

SPONSOR: PRODUCTION:

PRODUCTION: Farm Journal Broadcasting

United Soybean Board



Gary Wergin AWARDED POSTHUMOUSLY

Hall of Fame Reception Shawnee Mission

SPONSOR: American Veal Association

9:00 pm



Mark Vail KFGE RADIO

FRIDAY, NOVEMBER 10

4:00 am - 5:00 pm Broadcast Service Center Pershing Place SPONSOR: BASF Corporation

6:30 am NAFB 5K Walk Roanoke Foyer SPONSOR: Compass Minerals

7:00 am - 9:00 am Continental Breakfast Garden Terrace SPONSOR: National Biodiesel Board

7:00 am - 12:00 pm Healthy Living – Wellness Check Century Foyer Flu Shots, Cholesterol Testing and Blood Pressure Checks SPONSOR: National Bison Association

8:00 am – 9:00 am Young Professionals: Speed Networking Roanoke SPONSOR: Dairy Business Milk Marketing Cooperative

8:00 am - 10:00 am Registration Roanoke Foyer SPONSOR: John Deere

8:00 am - 11:50 am 50-Minute One-on-One Personal Branding Sessions Union Hill West (BY APPOINTMENT ONLY) SPONSOR: Firestone AG

#### 8:00 am – 10:30 am Networking Exchange Century A

Connecting the agri-marketing industry with NAFB members. During the Networking Exchange participants will exchange information about their stations, audience, market, and advertising needs. Each connection meeting will last between 10-15 minutes.

8:00 am - 3:00 pm Portrait Photographer Roanoke Foyer SPONSORS: AdFarm, OsbornBarr, and Paulsen

9:00 am – 9:45 am Focus Your Audio Editing Skills with a Pro Shawnee Mission SPONSOR: DuPont Pioneer



Nathan Lawrence DIGITAL CONTENT DIRECTOR, KBIA

Nathan Lawrence is an editor, documentary filmmaker and data journalist currently serving as digital content director for KBIA and Classical 90.5 in Columbia, Missouri.

#### 10:00 am - 10:45 am

Public Speaking & Emceeing: Connecting With Your Audience Shawnee Mission SPONSOR: DuPont Pioneer



Chad Colby COLBY AGTECH

Chad Colby is the founder and principal of Colby AgTech, where he works with progressive farmers, leading companies, and government agencies to provide deeper understanding of new technologies and recommendations on its practical applications. Colby shares his knowledge and passion of agriculture by having one of the largest social media footprints in agriculture.

Colby shares his ag technology expertise through speaking engagements in the U.S. and across the globe, as well as through his social media venues. He was recently featured on CNBC and provides monthly reports to TV program "This Week in Agribusiness" hosted by Max Armstrong and Orion Samuelson. Chad is also the General Manager of Central IL Ag (www. centralilag.com), a 5th generation Case IH dealership in Central IL. He resides in Goodfield, IL.

#### 11:00 am - 11:45 am Inside Information: What Crisis Communicators are Being Told About the Media Shawnee Mission

SPONSOR: DuPont Pioneer

Organizations are constantly training and educating their employees about crisis communication. Large and small businesses are concerned about sharing their message with consumers and the general public. What are they saying about the media? How are they being taught to deal with the media? In this session, a corporate communications trainer will share with our broadcasters the inside story on what to expect when dealing with corporate communicators in a crisis situation. This could be information that will help you get a story, inform your audience and not be perceived as an enemy by the company.



David Sheets OWNER, STRIPES MARKETING

David Sheets is the owner of Stripes Marketing, a communications, public relations and marketing consulting firm headquartered in Indiana. He leads this work after more than three decades as a national award-winning communicator in the rural electric program. That cooperative work followed his years in the media, which began at age 12 on WKVI radio in Knox, Indiana.

Dave served as a farm broadcaster at multiple stations including WCVL in Crawfordsville, Indiana, under the guidance of Joe Jarvis. Dave has worked with many types of businesses to create communication plans and train employees on how to deal with a crisis. His media relations training programs have helped new and old professionals. His insight into both sides of this relationship makes him specially qualified to work with both groups.

If that crisis communication isn't enough, he has spent more than 40 years working as a high school and college sports official. Dealing with irate coaches and fans makes working with an aggressive media a walk-in the park according to Dave.

Dave is most proud of his being named the H. E. Klinefelter Award Winner by the Cooperative Communicators Association (CCA), recognizing him as the nation's top cooperative communicator.

Dave and Susan, his wife, life in Shelbyville, Indiana.

9:30 am - 10:30 am Refreshment Break Roanoke Foyer SPONSOR: U.S. Farmers & Ranchers Alliance

#### 12:00 pm - 1:30 pm Awards Luncheon Shawnee Mission LUNCH SPONSOR: Syngenta

Celebrate fellow NAFB member achievements during the awards luncheon, featuring presentations of the Horizon Award, Farm Broadcaster of the Year, NAFB News Service, Marketcast, Newscast, Feature Awards and membership tenure awards.

#### TENURE PRESENTATIONS

#### MARKETCAST AND NEWSCAST AWARDS

NAFB NEWS SERVICE AWARDS Micheal Clements NAFB News Service Editor SPONSOR: John Deere

HORIZON AWARD SPONSOR: Syngenta

#### FARM BROADCASTER OF THE YEAR AWARD

SPONSOR: Syngenta

#### 1:30 pm - 2:15 pm NAFB Sponsors "Journalists, Farmers and Agribusiness" Trip to China Shawnee Mission



Ken Root SENIOR FARM BROADCASTER, IOWA AGRIBUSINESS RADIO NETWORK

Ken Root is the senior farm broadcaster for the Iowa Agribusiness Radio Network. Root served as NAFB President in 1986, as NAFB Executive Director 2002-2005, and as President of the NAFB Foundation 2014-2015. He led the 1986 NAFB tour of the Soviet Union, and currently resides in Dyersville, Iowa.

NAFB is currently working with the U.S. Department of State and several industry and government funded commodity promotion programs to organize a farm broadcasters tour of China in June of 2018. The goal is to give NAFB members an opportunity to witness U.S. efforts to send American farm products to China.

#### 6:00 pm - 6:45 pm President's Reception FEATURING THE BRIAN STEEVER BAND Benton's SPONSOR: Microsoft

6:45 pm - 9:00 pm President's Banquet (RESERVATION REQUIRED) Benton's SPONSOR: National Pork Board



# 2016 NAFB FOUNDATION BOOSTER CLUB

The following individuals, companies and organizations contributed to the Booster Club in calendar year 2016:

#### PLATINUM LEVEL (\$1,000+)

Ag Media Research Max Armstrong Rich & Sharon Hull Ken & Jane Root Orion Samuelson

#### GOLD LEVEL (\$500-\$999)

American Ag Network Ag Radio Network, Inc. Taylor Brown Jeanne & Mark Mansk Gene Millard Ohio Ag Network Lyle Orwig Rabo Agrifinance, Inc.

#### SILVER LEVEL (\$250-\$499)

Brownfield Ag News California Ag Radio Today Nora Fourez Pam Fretwell Terry Henne Mike Hergert Pam Jahnke Dave Knau Jessie Logan Vic McGill Michael Orso Red River Farm Network Hugh Whaley Cyndi Young-Puyear

#### BRONZE LEVEL (\$100-\$249)

Ag Information Network of the West Greg Akagi Brian Allmer Ken Anderson Denny L. Bannister John Block

#### BRONZE LEVEL (CONTINUED) (\$100-\$249)

Tom & Beth Brand Colleen Callahan Colle & McVoy, LLC Joe Cornely **Cindy Cunningham** Andy Eubank Greg Guse Gregg Hillyer Illinois Farm Bureau Infinity Direct Mike & Stephanie Johanns Janice Keene KICD-AM/FM KMRR-FM Mark Lambert Steve & Corey McGrath Steve Mercer NAFB Kathy Patton Strunk **Roddy Peeples** Christine Quinn Larry Quinn Christine Reck Bill Mann Rittman Dan Skelton Angie Skochdopole Sara Steever John Vasichek Jacqueline Voeks WGFA Radio Don & Colleen Wick Keith Williams Lory Williams Yamaha Motor Corp

#### BOOSTERS (\$25-\$99)

Gale & Lester Gilbert Jesse Harding-Nosbaum Julie Harker Laura Henke Phil Johnson Randy Krotz Virginia Purinton Michael & Kathleen Wilbur



Portrait Photographer AdFarm Dan Kirkpatrick 2101 Broadway Boulevard, Suite 21 Kansas City, MO 64108 dan.kirkpatrick@adfarmonline.com



STUDIES

Slide Show Presentations Ag Media Research, Inc. Ron Claussen P.O. Box 1486 Sioux Falls, SD 57101 agmedia@agmedia.com



Bronze Level Sponsor Ag Processing Inc (AGP) Jim Rodenburg 12700 W Dodge Road Omaha, NE 68154 jrodenburg@agp.com



Marketing & Promotion Meeting Break Agri Marketing Magazine Lynn Henderson P.O. Box 396 Adel, IA 50003 lynnh@agrimarketing.com



Water Stations / Water Bottles Ag Explore - Paulsen Marketing Allyse Steffen 3510 First Avenue Circle Sioux Falls, SD 57105 allyse.steffen@paulsen.ag



Young Professionals Program American Seed Trade Association Bethany Shively 1701 Duke Street, Suite 275 Alexandria, VA 22314 bshively@amseed.org



Hall of Fame Reception American Veal Association - Look East Donna Moenning 2900 NE Brooktree Lane, Suite 200 Gladstone, MO 64119 donnam@lookeast.com

MTAMVAC

Guest Room Internet AMVAC - The Creative Gene Ben Marion 2857 Mount Vernon Road SE Cedar Rapids, IA 52403 ben@creativegenes.com



Trade Talk Luncheon Dessert Arysta LifeScience - Woodruff Sweitzer Erin Nash 331 Southwest Boulevard Kansas City, MO 64108 enash@wearewoodruff.com



We create chemistry

Broadcast Service Center Coffee Cart Broadcast Service Center Broadcast Service Center Internet Computer Center BASF Corporation Odessa Hines 26 Davis Drive Research Triangle Park, NC 27709 odessa.hines@basf.com



Trade Talk Luncheon Bayer - Rhea + Kaiser Amy McEvoy 400 E Diehl Road, Suite 500 Naperville, IL 60563 amcevoy@rkconnect.com



Welcome Lobby / Brasserie Branding Case IH Sy Stevens 621 State Street Racine, WI 53402 sy.stevens@caseih.com



Trade Talk Carving Stations Cattlemen's Beef Board - Sandbox Melissa Jackson 40602 Road 728 Cambridge, NE 69022 mjackson@sandboxww.com

# CME Group

NAFB Foundation Luncheon Escalator Clings CME Group Paige Maegher 20 S Wacker Drive Chicago, IL 60606 paige.meagher@cmegroup.com



Video Display Collette Jim Edwards 180 Middle Street Pawtucket, RI 02860 jedwards@collette.com

Compass Minerals

Plant Nutrition

Health Club and NAFB 5K Compass Minerals Sarah DeVary 9900 W 109th Street, Suite 100 Overland Park, KS 66210 devarys@compassminerals.com



Young Professionals Speed Networking Dairy Business Milk Marketing Cooperative Lauren Brey 2763 Manitowoc Road, Suite B Green Bay, WI 54311 Ibrey@dbmmc.com



DAIRYLAND SEED

Wednesday Programming: Communicating Concepts in Biotechnology to a Concerned Public Dairyland Seed - Charleston | Orwig Cassie Yontz 2804 Longmeadow Lane Bloomington, IL 61704 cytonz@charlestonorwig.com

Dow AgroSciences

Trade Talk Breakfast Buffet

Melissa Anderson

Milwaukee, WI 53202

Dow AgroSciences - Bader Rutter

1433 N Water Street, Suite 100

mranderson@bader-rutter.com



Trade Talk Refreshment Break Farmer Mac Megan Pelaez 1999 K Street NW, 4th Floor Washington, DC 20006 mpelaez@farmermac.com



New Member and Past Presidents Reception Farmers Business Network, Inc. Kendall Harris 1123 Industrial Road San Carlos, CA 94070 kendall@farmersbusinessnetwork.com

## QU POND.



Friday Professional Improvement DuPont Pioneer Susan Mantey 7100 NW 62nd Avenue Johnston, IA 50131 susan.mantey@pioneer.com

# Firestone

50-Minute One-on-One Personal Branding Sessions Firestone AG - Broadhead Cindy Hackmann 16360 State Hwy O Marthasville, MO 63357 chackmann@broadheadco.com



Social Media Corps Farm Credit Brittany Jablonsky 50 F Street NW, Suite 900 Washington, DC 20001 jablonsky@fccouncil.com



Hotel Check-In Giveaway Trade Talk FMC Agricultural Solutions - FLM Harvest A.J. Lord 2929 Walnut Street Philadelphia, PA 19104 ajlord@wideopenthinking.com

# GROWMARK

President-Elect's 'Name That Tune' GROWMARK, Inc. Amy Bradford 1701 Towanda Avenue Bloomington, IL 61701 abradford@growmark.com



NAFB Past Presidents' Dinner Growth Energy Sara Brenden 701 8th Street NW, Suite 450 Washington, DC 20002 sbrenden@growthenergy.org



JOHN DEERE

NAFB Foundation Dinner NAFB News Service Awards Registration & Convention Bags John Deere Beverly Flores 10789 S Ridgeview Road Olathe, KS 66061 FloresBeverlyC@JohnDeere.com



#### AGRONOMIC SERVICES

Trade Talk Koch Agronomic Services, LLC. Woodruff Sweitzer Jenell Loschke 331 Southwest Boulevard Kansas City, MO 64108 jloschke@wearewoodruff.com



Cupcake Room Drop Elevator Door Branding Kubota Tractor Corporation Paulsen Marketing Marcus Squier 3510 S First Avenue Circle Sioux Falls, SD 57105 marcus.squier@paulsen.ag



Wednesday Programming: A Deep Dive into World Agriculture Issues Livestock Marketing Association Lindsay Graber Runfit 10510 N Ambassador Drive Kansas City, MO 64153 Irunft@Imaweb.com



Programming: USDA Secretary Sonny Perdue LockNLube Jay Boren 65 Dartmouth College Hwy Lyme, NH 03768 jay@locknlube.com



President's Reception Microsoft Bradley Baird 901 K Street NW, 11th Floor Washington, DC 20001 bradley.baird@microsoft.com

# MONSANTO



Convention Program Night of Honors Celebration Banquet Monsanto Company Jeff Neu 800 N Lindbergh Boulevard St. Louis, MO 63141 jeffrey.w.neu@monsanto.com



Continental Breakfast National Biodiesel Board Kaleb Little 605 Clark Avenue Jefferson City, MO 65110 klittle@biodiesel.org



Healthy Living - Wellness Check Hand Sanitizing Stations National Bison Association Dave Carter 8690 Wolff Court, Suite 200 Westminster, CO 80031 david@bisoncentral.com



National Cattlemen's Beef Association

#### Guest Room Keys

National Cattlemen's Beef Association and Federation of State Beef Councils John Robinson 9100 E Nichols Avenue, Suite 300 Centennial, CO 80112 jrobinson@beef.org



Welcome Reception National Corn Growers Association Mark Lambert 632 Cepi Drive Chesterfield, MO 63005 lambert@ncga.com



NAFB Earbud Set National Crop Insurance Services Laurie Langstraat 8900 Indian Creek Parkway, Suite 600 Overland Park, KS 66210 lauriel@ag-risk.org



Convention Chronicles National Grain and Feed Association Sarah Gonzalez 1400 Crystal Drive, Suite 260 Arlington, VA 22202 sgonzalez@ngfa.org



President's Banquet National Pork Board Cindy Cunningham 1776 NW 114th Street Des Moines, IA 50325 ccunningham@pork.org

## OSBORN**BARR**

Portrait Photographer OsbornBarr Jennifer Anthony 914 Spruce Street St. Louis, MO 63102 jennifer.anthony@osbornbarr.com

# PAULSEN

Portrait Photographer Paulsen Sara Steever 3510 S First Avenue Circle Sioux Falls, SD 57105 sara.steever@paulsen.ag



Wednesday Programming: What You Need to Know About the Other 80% of the Farm Bill POET Matt Merritt 4615 N Lewis Avenue Sioux Falls, SD 57104 matt.merritt@poet.com



Foundation Auction & President Elect Reception Propane Education & Research Council Cinch Munson 1140 Connecticut Avenue NW Suite 1075 Washington, DC 20036 cinch.munson@propane.com



Convention Lanyards Protect the Harvest Betty Doke 480 Southpoint Circle Brownsburg, IN 46112 betty@lucasoilspeedway.com



Trade Talk Breakfast Buffet REALTORS Land Institute Aubrie Kobernus 430 N Michigan Avenue Chicago, IL 60611 Akobernus@realtors.org



Convention Coffee Cart Welcome Banner Renewable Fuels Association Rachel Gantz 425 Third Street SW, Suite 1150 Washington, DC 20024 rgantz@ethanolrfa.org

Rural Jobs

Night of Honors Banquet Dessert Rural Jobs Coalition Ab Basu P.O. Box 963 202 Mill Street Occoquan, VA 22125 abbasu@statestrategies.com



Night of Honors Banquet Dessert Soil and Water Conservation Society Clare Lindahl 945 SW Ankeny Road Ankeny, IA 50023 clare.lindahl@swcs.org



Awards Luncheon Farm Broadcaster of Year & Horizon Award Syngenta Ann Bryan 410 Swing Road Greensboro, NC 27409 ann.bryan@syngenta.com



U.S. CUSTOM HARVESTERS, INC.

Guest Room Internet U.S. Custom Harvesters, Inc. P.O. Box 148 Turon, KS 67583 620.200.1381 office@uschi.com



Refreshment Breaks U.S. Farmers & Ranchers Alliance Paul Spooner 16020 Swingley Ridge Road Suite 300 Chesterfield, MO 63017 pspooner@usfraonline.org



Hall of Fame Induction Schedule at a Glance United Soybean Board / Soy Checkoff Osborn Barr Erin Sullentrup 914 Spruce Street St. Louis, MO 63102 Erin.Sullentrup@osbornbarr.com



Foundation Auction & President Elect Reception ViaSat/Exede Matt Farr 349 Inverness Drive South Englewood, CO 80112 matthew.farr@viasat.com

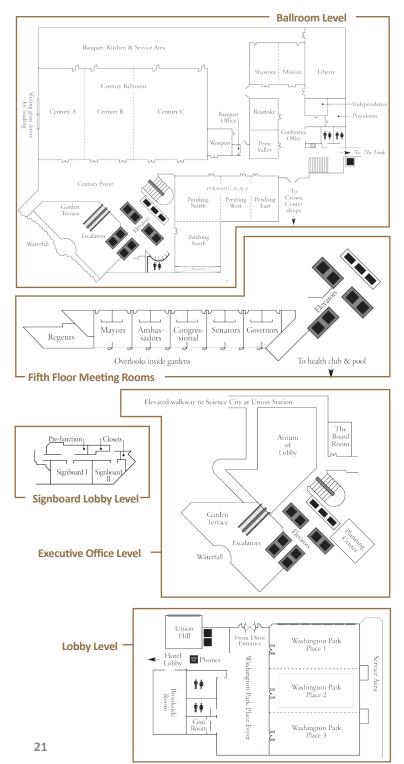
# WINFIELD<sup>®</sup> UNITED

Early Registration Giveaway WinField – Colle + McVoy Vanessa Wiener 400 1.st Avenue North, Suite 700 Minneapolis, MN 55401 vanessa.wiener@exponentpr.com

zoetis

Social Media Corps Zoetis Julie Groce 1040 Swabia Court Durham, NC 27703 julie.groce@zoetis.com

## HOTEL MAP



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