



NATIONAL ASSOCIATION OF FARM BROADCASTING NAFB.com

### **CONVENTION INFORMATION**

#### HOTEL

Westin Crown Center One East Pershing Road Kansas City, MO 64108 816.474.4400

#### REGISTRATION

The convention registration desk is located on the Ballroom Level in the Roanoke Foyer.

Wednesday, November 9: 8:00 am - 6:00 pm

Thursday, November 10: 6:00 am - 2:00 pm

Friday, November 11: 8:00 am - 10:00 am

In addition to providing registration services, NAFB staff members are available to answer any questions about convention. Sponsored by John Deere

#### NAME BADGES

Name badges must be worn for entry to all conference programs, events, and functions.

#### **MEAL TICKETS**

Tickets will be collected at the NAFB Foundation Luncheon, Welcome Reception, Night of Honors Celebration Banquet, and Awards Luncheon. Tickets can be found with your name badge.

#### **MEETING ATTIRE**

The NAFB Convention is "business casual," with the exception of the President's Banquet, which is "black-tie optional."

#### **GUEST ROOM INTERNET**

Internet Service in your guest room is provided free of charge. Refer to the card you received with your room key at check-in. Sponsored by AMVAC and U.S. Custom Harvesters. Inc.

#### NAFB FOUNDATION AUCTION

The NAFB Foundation Silent Auction is located in East Pershing Place, Wednesday, November 9, 8:00 am – 4:00 pm and Thursday, November 10, 8:00 am – 3:00 pm. Items will be moved to Century A for final bidding at 5:45 pm. The Live Auction starts at 6:00 pm In Century A.

#### YOUNG PROFESSIONALS PROGRAM

Since 2013, the NAFB Young Professionals Program continues to grow. Young Professionals program is focused on career development and professionalism for students. Please introduce yourself to the Young Professionals attending NAFB Convention. Sponsored by American Seed Trade Association

#### PORTRAIT PHOTOGRAPHER

As a service to everyone attending Convention, a photographer is available Thursday from 8:00 am to 3:00 pm in the Century Foyer and Friday from 8:00 am to 3:00 pm in the Roanoke Foyer. This is a great opportunity to have your professional picture taken!

Digital images will be sent, at no cost, after convention. Sponsored by AdFarm, OsbornBarr and Paulsen

#### MULT BOXES

Mult boxes will be stationed at professional improvement and programming sessions for broadcasters to connect their own recorders into the sound system. Sponsored by BASF Corporation

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### CONFERENCE SOCIAL MEDIA

Post and follow the 73<sup>rd</sup> Convention on social media with the official convention hashtag:

#NAFB16

#### **2016 SOCIAL MEDIA CORPS**

College students passionate about social media and digital storytelling will once again be sharing convention stories throughout the event. They will be guiding the online conversations using hashtag **#NAFB16** Sponsored by Farm Credit

#### **BOOSTER CLUB**

Support the NAFB Foundation with a \$100 donation. For each \$100 donation, you are eligible for a chance at a \$500 buying credit for the NAFB Foundation Live Auction, Thursday evening November 10. Booster Club donations can be made at the NAFB Foundation table in Roanoke Foyer.

#### MAKE A GREEN CHOICE (MAGC)

NAFB has partnered with the Westin Hotel for Make a Green Choice, a sustainability program designed to conserve our natural resources. As a participant in this program, housekeeping will not service your room daily. In lieu of daily service (normally to receive \$5 food/beverage credit or SPG points), the Westin will donate \$5 to the NAFB Foundation. If you choose to opt out of the program, and receive housekeeping services, simply notify Service Express by dialing "0", or stop by the Front Desk to let them know vou would like to be taken off the program.

#### NAFB BROADCAST SERVICE CENTER

An extensive Broadcast Service Center is available for broadcasters to keep up on daily ag news stories, conduct interviews, and feed programs. Broadcast/interview tables, along with computer work stations, and high-speed internet connections are available for broadcasters. The center is located in Pershing Place. Sponsored by BASF Corporation

#### VIDEO TAPING NEWS SERVICE

A video camera and operator is provided for NAFB broadcasters video interviews. If you would like to use this free service, simply coordinate with the on-site representative and/or camera operator outside of the Broadcast Service Center. This service is available on a first-come firstserved basis from 7 am until 1:30 pm on Thursday. Sponsored by the National Rural Electric Cooperative Association

#### HEALTHY LIVING WELLNESS CHECK

A basic health screening is available in Century Foyer, Friday from 7 am to noon. Services include blood pressure checks, cholesterol levels tested, and flu shots from the health care professionals on site. You will also receive a small gift. It's recommended to not eat before having your cholesterol levels checked.

Sponsored by the National Bison Association

## WELCOME TO THE 73RD CONVENTION

Thank you for making time in your busy schedule to attend NAFB Convention. We are glad you are able to join us this year as we explore the Waves of Opportunity. The 73rd NAFB Convention will provide you with new insight, perspectives, and ideas to help focus on the waves of opportunity for the future. We grow as an association and industry when we tackle the opportunities laid out before us, while succeeding in communicating the business of agriculture to the 3.1 million farmers and ranchers. NAFB Convention allows members and industry partners to connect, network and learn from each other as we head into the new year.

As an association, we continue to look towards the future and find opportunities to develop the next generation of farm broadcasters. This year for the first time ever, NAFB Foundation is awarding six \$5,000 scholarships to college students representing the future of the industry. NAFB Foundation has awarded 110 scholarships since 1977 and presented \$345,000 in college scholarships.

Be sure to check out the professional development sessions to learn more about the Millennial generation, improving your on-air sound, video production secrets and more. Thanks again for attending the NAFB Convention. We hope you take home knowledge to help you succeed in your professional career, and beyond.

#### NAFB Board of Directors

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#### NAFB BOARD OF DIRECTORS



PRESIDENT Brian Winnekins WRDN Radio









PRESIDENT Bryan McGarvey WASK/WKOA Radio

SOUTH REGION VICE

PRESIDENT

Lorrie Boyer

**KSIR** Radio

EAST REGION VICE

NATIONAL VICE PRESIDENT



WEST REGION VICE PRESIDENT Sabrina Hill AgNet West Radio Network

#### NAFB NEWS SERVICE



The NAFB News Service connects vou to current agricultural news

from around the country, and from fellow NAFB members.

The News Service provides Broadcast Council members with current news. information, commodity prices and more in a single location. The News Service is located on NAFB.com. Once logged in, broadcasters find ready-touse audio reports for daily broadcasts.

Stories available online are provided by NAFB members, industry partners, and from NAFB News Service staff. Farm broadcasters from across the country upload audio and scripts for use by other broadcasters.

#### FUTURE NAFB NATIONAL MEETING DATES

74th NAFB Convention 2017 November 8-10, 2017 Westin Crown Center Kansas City, MO

75th NAFB Convention 2018 November 7-9, 2018 Westin Crown Center Kansas City, MO



SALES COUNCIL REPRESENTATIVE Tim Marshall **KRVN Rural Radio Network** 

**MANAGEMENT &** 









ALLIED INDUSTRY REPRESENTATIVE Mark Lambert National Corn Growers Association



#### **MARKETING &** PROMOTIONS CHAIR Lance Knudson American Ag Network

Industry partners work with the News Service to produce and distribute news and information on product updates. legislative issues, and association news, utilizing the News Service as an effective and efficient way to connect with 177 Broadcast Council members.

The NAFB News Service connects daily with 75 member stations, and more than 40 networks. NAFB members can be heard daily on more than 1,300 radio, TV and satellite stations throughout the United States.

For more information on how to access the NAFB News Service or how to utilize the News Service for your next product announcement, contact Micheal Clements at news@nafb.com or by phone at 816.431.4032 ext. 104.

#### **TUESDAY. NOVEMBER 8**

12:00 pm - 4:00 pm NAFB Board of **Directors Meeting** Penn Valley

5:00 pm - 9:00 pm NAFB Foundation Board of **Directors Meeting** Roanoke **DINNER SPONSOR: John Deere** 

#### WEDNESDAY, NOVEMBER 9

4:00 am - 6:00 pm **Broadcast Service Center** Pershing Place SPONSOR: BASF Corporation

8:00 am - 6:00 pm Registration Roanoke Fover SPONSOR: John Deere

8:00 am - 4:00 pm **NAFB** Foundation Silent Auction East Pershing Place

8:00 am - 5:50 pm 50-Minute Voice **Coaching Sessions** (BY APPOINTMENT ONLY) Governors (5th Floor) SPONSOR: Firestone AG

8:30 am - 11:30 am **Marketing & Promotion** Advisory Board Meeting Roanoke BREAK SPONSOR: Agri Marketing magazine

8:00 am - 9:00 am **Refreshment Break Roanoke Foyer** SPONSOR: KATZ Radio Group

8:30 am - 9:45 am Counting the Returns: Agriculture Reacts to the Election Shawnee Mission SPONSOR: Farmers Edge



Jay Truitt POLICY SOLUTIONS



Jay Truitt has been a central figure in the United States livestock and food industry public policy arena for more than 20 years. Prior to Policy Solutions, he served as Vice President of Government Affairs for the National Cattlemen's Beef Association. In that capacity, he led public policy efforts for the beef industry through two farm bill debates and some of the most challenging issues to ever face the industry. Truitt worked as part of the beef industries "BSE Crisis" team that received numerous awards and honors for their handling of the United States first case of BSE.

Truitt has also served as the CEO and Executive Vice President of the Missouri Cattlemen's Association and the Missouri's Cattlemen Foundation. Truitt received his B.A in Communications from the United States Air Force.



Dr. Bob Young CHIEF ECONOMIST. AMERICAN FARM **BUREAU FEDERATION** 

Dr. Young has been Chief Economist and Deputy Executive Director of Public Policy at American Farm Bureau Federation since 2003 and February 2013 respectively. Dr. Young served as a Co-Director of the Food and Agricultural Policy Research Institute from 1991 to 2003. He also served as an Associate Professor in Agricultural Economics at the University of Missouri. Dr. Young served as the Chief Economist of the Senate Agriculture Committee from 1987 to 1991. He has a Doctorate degree in Agricultural Economics and Bachelor's and Master's degrees in Atmospheric Sciences from the University of Missouri.



States.

National Farmers Union (NFU), a

ranchers, fisherman and rural

communities across the Unites

Johnson was elected to lead the

more programs for beginning,

of important policy initiatives

important to family farmers.

Jon Doggett is Executive Vice

President for the National Corn

leads efforts to expand NCGA's

and elevate its national profile.

He manages the organization's

Doggett joined NCGA in 2002 as

Vice President of Public Policy. He

was named one of Washington's

Prior to joining NCGA, Doggett

number of public policy issues.

Most Influential Lobbyists by The Hill

spent eleven years at the American

Farm Bureau Federation, where he

was the Bureau's lead lobbyist on a

public policy efforts.

newspaper in 2004.

Growers Association (NCGA). He

alliances and strategic partnerships

Washington, DC office and leads its

family farm organization at the NFU

in 2009. He has since expanded the

education department by providing

college-aged and women farmers,

increased the number of Farmers

Union state divisions, and developed

a strategic plan for the organization.

Johnson has also overseen a number

Jon Doggett

EXECUTIVE VICE

CORN GROWERS

ASSOCIATION

PRESIDENT, NATIONAL

grassroots organization representing

more than 200,000 family farmers,

**Roger Johnson** PRESIDENT, NATIONAL FARMERS UNION

10:00 am - 10:45 am Ag Manners Shawnee Mission SPONSOR: Grassland Oregon



Dr. Patricia Tice ETIQUETTE IOWA

Dr. Patricia Tice is an award winning (former) university professor, with a bachelor's and master's degree from Iowa State University and a doctorate in human behavior from Oxford University. She is a proud farm girl, and she has written the new book. Agri Manners: Essential Etiquette for Professional Success. Dr. Tice and her husband, Lynn Henderson, publish Agri Marketing magazine and its related digital media. Her life mission is to support, honor and respect agriculture and its related industries.

Dr. Tice will share insight into why people behave the way they do, and how to earn trust and respect in the professional world. She will also provide a look at what motivates us to behave the way we do. Attendees will learn the four tenets of ag manners, the single driving force for all human behavior, what people notice first when meeting someone, and how to always be the best person you can be, on air and off.

11:30 am - 1:30 pm NAFB Foundation Luncheon Washington Park Place SPONSOR: CME Group

Noon - 10:00 pm Trade Talk Setup Century Ballroom and Fover 2:00 pm - 2:45 pm Communicating to the Millennial Farmer Shawnee Mission SPONSOR: POET



MODERATOR: Dave Katzer ACCOUNT DIRECTOR, GLOBAL PRAIRIE

Dave Katzer is a leader of the agriculture and life sciences practice in the Global Prairie Kansas City office. Katzer has supported and counseled clients along every link of the farm to fork food chain. He grew up on a diversified crop and livestock farm in Kansas and remains connected to agriculture and the rural lifestyle with his wife and two sons on their rural acreage. Katzer earned a Bachelor of Science degree in mass communications with emphasis in agriculture economics from Kansas State University.



Garrett Riekhof MILLENNIAL GROWER, HIGGINSVILLE, MO

Garrett Reikhof and his wife, Cara, are the fifth generation to the family farm in Lafayette County, Missouri. Garrett holds a Bachelor of Science degree in Agricultural Economics from the University of Missouri-Columbia. The couple has been able to network with young producers and ag business professionals like themselves from around the country while participating in the Agriculture Future of America Leadership Program, the Missouri Ag Leaders of Tomorrow, and serving on the Farm Bureau Young Farmer and Rancher board.



**Topanga McBride** JUNIOR, KANSAS STATE UNIVERSITY

Topanga McBride is pursuing a degree in Agricultural Communications and Journalism as well as a degree in Agricultural Economics. Born in Phoenix, Arizona, and raised in Fort Collins, Colorado, McBride grew up raising and showing Milking Shorthorns in 4-H. In high school, she came to realize her peers and teachers had little understanding of where their food came from, inspiring her to start a Tumblr blog dedicated to clearing up consumer confusion regarding agriculture. Today, McBride utilizes this blog along with engaging in #AgChat discussions and writing about agriculture through Spoon University, a college student food resource.



Kevin Heikes manages the FarmLink product pipeline to ensure farmers and agribusinesses have access to advanced technology for precision agriculture. Heikes helped develop the FarmLink suite of data products, including the recent launch of Discovery, which validates yield results for 2016 planning. Heikes holds a Bachelor of Science in Agribusiness from Colorado State University and a Master of Agribusiness from Kansas State University. He was raised on a cattle operation in southern Colorado.



Clarissa Unger DIRECTOR OF PARTNERSHIPS, YI ADVISORS

Clarissa Unger is the Director of Partnerships for YI Advisors, the consulting arm of Young Invincibles - the nation's largest youth advocate organization. She has a background in advocacy, communications, and fundraising, and has worked on strategic campaigns both nationally and internationally. Most recently, Unger served as the Development Coordinator for the Robert. J. Dole Institute of Politics at the University of Kansas.

Unger holds a Masters in Public Administration from the University of Kansas and a Masters in Comparative European Politics from Trinity College in Dublin, Ireland. Originally from Northwest Kansas, she comes from a family of wheat and corn farmers.

3:00 pm - 3:45 pm Reaching the Millennials Shawnee Mission

SPONSOR: Livestock Marketing Association



Phillip Hayes OWNER, NORTH BRIDGE COMMUNICATIONS

Phillip Hayes owns and operates North Bridge Communications, a DC based public relations firm specializing in agriculture, energy, and trade issues. In addition to representing the American Sugar Alliance and the Sugar Association, Hayes' firm also serves as the agency-of-record for the crop insurance industry, the National Farmers Union, and Farm Policy Facts.

Hayes began his career on Capitol Hill as a legislative assistant for a member of the House Appropriations Committee and as the staff director of the Senate Agriculture Subcommittee on Production and Price Competitiveness. A graduate from the University of North Carolina at Chapel Hill, he holds degrees in journalism and history.

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4:00 pm - 4:45 pm The Trans-Pacific Partnership and Importance for American Farmers Shawnee Mission SPONSOR: Irrigation Association



Ambassador Darci Vetter CHIEF AGRICULTURAL NEGOTIATOR

Darci Vetter serves as Chief Agricultural Negotiator with the rank of Ambassador at the Offce of the U.S. Trade Representative. She is responsible for bilateral and multilateral negotiations and policy coordination regarding agricultural trade.

4:00 pm - 5:30 pm Allied Industry Council Meeting and Election Penn Valley

4:00 pm - 5:30 pm Management & Sales Council Meeting and Election Roanoke

5:00 pm – 5:45 pm Young Professionals: Meet & Greet Union Hill SPONSOR: American Seed Trade Association

5:00 pm – 5:30 pm Announcing USFRA's New Faces of Farming & Ranching Shawnee Mission

U.S. Farmers & Ranchers Alliance (USFRA) has a core theme of bringing the farmer and rancher voice into mainstream conversations and pop culture. The renowned program, "Faces of Farming and Ranching" helps bridge the gap and inform today's consumer about how food is grown and raised sustainably using the latest technology and innovations. USFRA is proud to debut its newly selected third class of FACES of agriculture that will serve as national spokespeople for the industry. 5:00 pm - 6:00 pm New Members and Past Presidents Reception Brookside (INVITATION ONLY) SPONSOR: AGP

6:00 pm - 7:30 pm Welcome Reception Washington Park Place

(TICKETED EVENT) SPONSOR: National Corn Growers Association

7:30 pm - 9:00 pm NAFB Past Presidents Dinner Pierpont's at Union Station (INVITATION ONLY) SPONSOR: GROWTH ENERGY

7:30 pm - 9:00 pm President-Elect's 'Name That Tune' Brookside SPONSOR: GROWMARK

#### **THURSDAY, NOVEMBER 10**

4:00 am - 6:00 pm Broadcast Service Center Pershing Place SPONSOR: BASF Corporation

6:00 am - 2:00 pm Registration Roanoke Foyer SPONSOR: John Deere

6:00 am - 8:00 am Trade Talk Breakfast Buffet Garden Terrace SPONSORS: Dow AgroSciences and Kinze Manufacturing, Inc.

7:00 am - 1:30 pm Video Taping News Service Pershing Hallway SPONSOR: National Rural Electric

Cooperative Association 7:00 am - 1:30 pm

Trade Talk Century Ballroom SPONSORS: FMC Agricultural Solutions and Koch Agronomic Services 8:00 am - 8:45 am Young Professionals: Roundtable with NAFB Members Union Hill SPONSOR: American Seed Trade Association

8:00 am - 3:00 pm Portrait Photographer Century Foyer SPONSORS: AdFarm, OsbornBarr, and Paulsen

8:00 am - 3:00 pm NAFB Foundation Silent Auction East Pershing Place

8:00 am - 5:50 pm 50-Minute Voice Coaching Sessions Governors (5th Floor) (BY APPOINTMENT ONLY) SPONSOR: Firestone AG

9:00 am – 9:45 am Young Professionals: Business Etiquette Union Hill SPONSOR: American Seed Trade Association

9:30 am - 10:30 am Trade Talk Refreshment Break Century Foyer SPONSOR: West Central Distribution

11:30 am - 2:00 pm Trade Talk Lunch Buffet & Dessert Garden Terrace LUNCH SPONSOR: U.S. Farmers and Ranchers Alliance DESSERT SPONSOR: Arysta LifeScience

1:30 pm - 2:30 pm Secretary of Agriculture Tom Vilsack Shawnee Mission



Tom Vilsack SECRETARY OF AGRICULTURE

As leader of the U.S. Department of Agriculture (USDA), Vilsack has worked hard to strengthen the American agricultural economy, build vibrant rural communities and create new markets for the tremendous innovation of rural America. In more than six years at the Department, Secretary Vilsack has worked to implement President Obama's agenda to put Americans back to work and create an economy built to last. USDA has supported America's farmers, ranchers and growers who are driving the rural economy forward, provided food assistance to millions of Americans, carried out record conservation efforts, made record investments in our rural communities and helped provide a safe, sufficient and nutritious food supply for the American people.

1:30 pm - 3:00 pm Trade Talk Teardown Century Ballroom

2:00 pm - 3:00 pm Refreshment Break Roanoke Foyer SPONSOR: KATZ Radio Group

2:30 pm - 4:00 pm NAFB All Member Meeting Liberty

4:00 pm - 4:45 pm Young Professionals: Backpack Journalism Union Hill SPONSOR: American Seed Trade Association

4:00 pm - 5:00 pm Broadcast Council Meeting and Election Liberty 5:00 pm - 5:30 pm Regional Member Annual Meetings (EAST) Roanoke (SOUTH) Mission (WEST) Liberty

5:45 pm - 7:00 pm NAFB Foundation Auction and President-Elect Reception Century A SPONSORS: Alltech and Propane Education & Research Council

7:00 pm - 9:30 pm

Night of Honors Celebration Banquet Century BC (TICKETED EVENT) DINNER SPONSOR: Monsanto

DESSERT SPONSOR: K·Coe Isom

This special evening event and program features the introduction of the 2016 NAFB Hall of Fame, the Herb Plambeck Award for Creative Excellence, and the Dix Harper Meritorious Service Award honorees.

HERB PLAMBECK CREATIVE EXCELLENCE AWARDS

DIX HARPER MERITORIOUS SERVICE AWARD

#### HALL OF FAME INDUCTION

SPONSOR: PRODUCTION: INDUCTIONS:

United Soybean Board Farm Journal Broadcasting Susan Littlefield, Immediate Past President KRVN Rural Radio Network





Bob Bosold WAXX / WAYY RADIO

**Lynn Ketelsen** LINDER FARM NETWORK

9:00 pm Hall of Fame Reception Shawnee Mission

#### **FRIDAY, NOVEMBER 11**

4:00 am - 6:00 pm Broadcast Service Center Pershing Place SPONSOR: BASF Corporation

6:30 am NAFB 5K Walk Roanoke Foyer SPONSOR: Farmers Business Network, Inc.

7:00 am - 9:00 am Continental Breakfast Garden Terrace SPONSOR: National Biodiesel Board

7:00 am - Noon Healthy Living – Wellness Check Century Foyer Flu Shots, Cholesterol Testing and Blood Pressure Checks SPONSOR: National Bison Association

8:00 am - 10:00 am Registration Roanoke Foyer SPONSOR: John Deere

8:00 am – 9:00 am Young Professionals: Speed Dating Roanoke SPONSOR: American Seed Trade Association

8:00 am - 3:50 pm 50-Minute Voice Coaching Sessions Governors (5th Floor) (BY APPOINTMENT ONLY) SPONSOR: Firestone AG

8:00 am – 10:30 am Networking Exchange Century A

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Connecting the agri-marketing industry with NAFB members. During the Networking Exchange participants will exchange information about their stations, audience, market, and advertising needs. Each connection meeting will last between 10-15 minutes. 8:00 am - 3:00 pm Portrait Photographer Century Foyer SPONSORS: AdFarm, OsbornBarr, and Paulsen

9:00 am – 9:45 am Professional Improvement Session: Improving Your On-Air Sound Shawnee Mission SPONSOR: DuPont Pioneer

> Rustin Hamilton ILLUMINA FILMWORKS

From leading a film crew of over 20 while directing television spots to shooting solo with a camera and a few clothes in Haiti or Africa, Hamilton has experience on almost every level in the video and film world. As a graduate in journalism his plan was to work in the newspaper and magazine field, which he did, until he was asked to help write his first video script. With no budget to hire a producer on those first projects, and with his love for amateur photography, Hamilton quickly took to the idea of not only writing but producing and then directing videos.

It was the idea of syncing the perfect shot with powerful words that appealed to him the most and he stayed with video for almost a decade. Throughout the mid to late 90's Hamilton took on a new challenge, this time in talk radio, as the producer of the nationally syndicated show "Agritalk" for six years. However, in 2002 he unexpectedly returned to video and film when he was offered the opportunity to write and direct a number of national TV spots. From that point on Hamilton returned to producing corporate videos, commercials. documentaries and television as Hamilton Productions. In 2012. he formed Illumina Filmworks with noted editor and videographer Dave Constine.

9:30 am - 11:00 am Refreshment Break Roanoke Foyer SPONSOR: KATZ Radio Group

10:00 am - 10:45 am Professional Improvement Session: So...You Want to Win The Doan? Shawnee Mission SPONSOR: DuPont Pioneer



Ken Root ROOT COMMUNICATIONS

Ken Root has been in farm broadcasting since 1974. Root won an Oscar in Agriculture in 1983 and again in 2008, and was named NAFB Farm Broadcaster of the Year in 2009. His session will provide you with keys to developing an award winning news segment, and how to submit the package to make it standout from other entries.

Root's career spans four decades, and has produced hundreds of thousands of segments for radio, TV and print. Including working for WKY Radio and TV, the Kansas Agriculture Network, Kansas Broadcasting System, American Cyanamid, Agri-Talk, WHO and WMT and Iowa Agribusiness Radio Network. He also served as NAFB President in 1986, and as Executive Director from 2002-2005. Ken now lives in Dyersville, Iowa with his wife Jane Ertl.

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11:00 am - 11:45 am Professional Improvement Session: Secrets to Good Video: Telling a Story with Visuals Shawnee Mission SPONSOR: DuPont Pioneer



Rustin Hamilton ILLUMINA FILMWORKS

Noon - 1:30 pm Awards Luncheon Century A (TICKETED EVENT) LUNCH SPONSOR: Syngenta

Celebrate fellow NAFB member achievements during the awards luncheon, featuring presentations of the Horizon Award, Farm Broadcaster of the Year, NAFB News Service, Marketcast, Newscast, Feature Awards and membership tenure awards.

#### **TENURE PRESENTATIONS**

MARKETCAST AND NEWSCAST AWARDS

NAFB NEWS SERVICE AWARDS Micheal Clements NAFB News Service Editor SPONSOR: John Deere

HORIZON AWARD SPONSOR: Syngenta

FARM BROADCASTER OF THE YEAR AWARD SPONSOR: Syngenta

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#### 1:30 pm – 2:15 pm Professional Improvement Session: Grow a Money Tree with Non-Traditional Revenue Shawnee Mission SPONSOR: DuPont Pioneer



# Don Molino

FARM DIRECTOR, THE LOUISIANA FARM BUREAU AGRI-NEWS RADIO NETWORK

Don Molino developed a highly-read, and respected enewsletter within the agriculture industry. He will provide you with tips on how to grow your business outside of your traditional revenue stream. Molino has been a NAFB member for 29 years serving currently as the Farm Director for the Louisiana Farm Bureau Agri-News Radio Network, he previously was the News Director Mississippi Agricultural & News Network, and spent on radio and TV in the Dallas, Texas area.



Michelle Underwood

DIRECTOR OF MEDIA RELATIONS & MARKETING, HOLIDAY VACATIONS

Holiday Vacations is a national, fully-guided tour company located in Eau Claire, Wisconsin, and provides farm broadcasters and their listeners, tours to both domestic and international destinations. Underwood works with TV and Radio stations throughout the United States to build relationships with their viewers and listeners while generating a non-traditional revenue stream.



Duane Robison

VICE PRESIDENT OF SALES – AGHUB, CARBON MEDIA GROUP

Duane Robison is experienced in both account management and building teams to exceed goals. He has extensive experience in all aspects of Consumer Products: Sales, Marketing, Retail, Wholesale. Mostly experienced in B2B Integrated Media Sales with additional experience in building events.

6:00 pm - 6:45 pm President's Reception Century A

FEATURING THE BRIAN STEEVER BAND SPONSOR: JCB Agriculture

6:45 pm - 9:00 pm President's Banquet (RESERVATION REQUIRED) Century A SPONSOR: National Pork Board



## **2015 NAFB FOUNDATION BOOSTER CLUB**

The following individuals, companies and organizations contributed to the Booster Club in calendar year 2015:

#### PLATINUM LEVEL (\$1,000+)

Max Armstrong Rich & Sharon Hull Ken & Jane Root Orion Samuelson

#### GOLD LEVEL (\$500-\$999)

American Ag Network Growmark, Inc./Growmark Foundation Dave Knau Gene Millard National Milk Producers Federation Lyle Orwig Rabo Agrifinance, Inc.

#### SILVER LEVEL

(\$250-\$499) Taylor Brown Brownfield Ag News Pam Fretwell Al Gustin Terry Henne Pam Jahnke Andrew LaVigne Vic McGill Paulsen US Custom Harvesters Mark Vail Hugh Whaley Don & Kolleen Wick Cindy Young-Puyear

#### BRONZE LEVEL (\$100-\$249)

Ag Media Research Greg Akagi Brian Allmer Ken Anderson Broadcast Sales, Inc. Colleen Callahan Communications Jim Dewey Neal Gladner Greg Guse Mike Hansen Bruce Herz Jerry Lackey **Roddy Peeples** Mike Perrine Christine Quinn Larry Quinn Bill Mann Rittman Dan Skelton Angie Skochdopole Tom Steever Jason Vance John Vasichek Keith Williams Lory Williams WinField WMBD - WIRL Radio WRDN Radio

#### BOOSTERS (\$25-\$99)

Lorrie Boyer Joe Gill Jesse Harding Harriet Harper Al Karstens Janice Keene Troy Leininger

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#### **CONVENTION SPONSORS**



Portrait Photographer AdFarm 2101 Broadway Blvd., Ste. 21 Kansas City, MO 64108 www.adfarmonline.com



New Member and Past Presidents Reception AGP Jim Rodenburg 12700 W. Dodge Road Omaha, NE 68154 jrodenburg@agp.com



Marketing & Promotion Meeting Break Agri Marketing Magazine Lynn Henderson PO Box 396 Adel, IA 50003 Jynnh@agrimarketing.com



Foundation Auction & President Elect Reception Alltech Jennifer Norrie 3031 Catnip Hill Road Nicholasville, KY 40356 inorrie@alltech.com



Young Professionals Program American Seed Trade Association Bethany Shively 1701 Duke Street, Suite 275 Alexandria, VA 22314 bshively@amseed.org



Slide Show Presentations AMR, Inc. Ron Claussen P.O. Box 1486 Sioux Falls, SD 57101 agmedia@agmedia.com



Guest Room Internet AMVAC Jim Lappin Crop Marketing Manager, Corn and Soy jamesl@amvac-chemical.com



Trade Talk Dessert Arysta LifeScience Linda Frerichs 15401 Weston Parkway, Suite 150 Cary, NC 27513 Linda.Frerichs@arysta.com 919.678.4948



We create chemistry

Broadcast Service Center Broadcast Service Center Internet Broadcast Service Center Coffee Break Computer Work Stations Mult Boxes BASF Corporation Colby Mower 26 Davis Drive Research Triangle Park, NC 27709 colby.mower@basf.com

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Welcome Lobby / Brasserie Branding Case IH Dan Danford 621 State Street Racine, WI 53402 dan.danford@caseih.com



Trade Talk Carving Stations Cattlemen's Beef Board Melissa Jackson 9000 E Nichols Avenue Suite 215 Centennial, CO 80112 mjackson@sandboxww.com



NAFB Foundation Luncheon Escalator Clings CME Group 20 South Wacker Drive Chicago, IL 60606 education@cmegroup.com



Trade Talk Breakfast Buffet Dow AgroSciences Susan Carney 9330 Zionsville Road Indianapolis, IN 46268 scarnev@dow.com

## **QUPONT**



Friday Professional Improvement DuPont Pioneer Susan Mantey 7100 NW 62nd Avenue Johnston, IA 50131 susan.mantey@pioneer.com



Social Media Corps Farm Credit Debbie Wing 50 F St NW, Suite 900 Washington, DC 20001 wing@fccouncil.com

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#### **CONVENTION SPONSORS**



Video Display Farm Journal Broadcasting Mark DePrez 54516 State Route 933N South Bend, IN 46845 mdeprez@farmjournal.com



NAFB 5K Farmers Business Network, Inc. Charles Baron 6009 S Sharon Ave, STE 105 Sioux Falls, SD 57108 baron@farmersbusinessnetwork.com



Wednesday Programming: Counting the Returns: Agriculture Reacts to the Election Farmers Edge Marina Barnes 5220 12th Avenue East, Suite B Shakopee, MN 55379 marina.barnes@farmersedge.ca

# Firestone

Professional Voice Coaching Firestone AG Cindy Hackmann broadhead 636.544.6657 chackmann@broadheadco.com



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Trade Talk FMC Agricultural Solutions Joan Olson FLM+ 800 Washington Ave N, Ste 203 Minneapolis, MN 55401 jolson@wideopenthinking.com

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Wednesday Programming: Ag Manners Grassland Oregon Risa DeMasi 4455 60th Avenue NE Salem, OR 97305 risademasi@grasslandoregon.com

## GROWMARK

President-Elect's 'Name That Tune' GROWMARK, Inc. Amy Bradford 1701 Towanda Avenue Bloomington, IL 61701 abradford@growmark.com



#### NAFB Past Presidents' Dinner Growth Energy Sara Brenden 777 North Capitol St. NE, Suite 805 Washington, DC 20002 sbrenden@growthenergy.org



The Trans-Pacific Partnership and Its Importance for American Farmers Irrigation Association John Farner 8280 Willow Oakes Corp Drive, Suite 400 Fairfax, VA 22031 johnfarner@irrigation.org



President's Reception JCB Agriculture Jennifer Stiansen 2000 Bamford Blvd. Pooler, GA 31322 jennifer.stiansen@jcb.com



NAFB Foundation Dinner NAFB News Service Awards Registration & Convention Bags John Deere Jennifer Anderson 10789 S. Ridgeview Road Olathe, KS 66061 andersonjennifer@johndeere.com

Refreshment Breaks KATZ Radio Group Vic McGill Sherri Sadon 233 North Michigan Avenue Suite 300 Chicago, IL 60601 vic.mcgill@katzadvantage.com sherri.sadon@katzradiogroup.com

# K.COE ISOM

Night of Honors Banquet Dessert K-Coe Isom Jeanne Bernick P.O. Box 489 Walcott, IA 52773 jeanne.bernick@kcoe.com



Trade Talk Breakfast Buffet Kinze Manufacturing, Inc. Jessica L. Held Lessing-Flynn Advertising 3106 Ingersoll Avenue Des Moines, IA 50312 j.held@lessingflynn.com



AGRONOMIC SERVICES Trade Talk Koch Agronomic Services, LLC. Jenell Loschke Woodruff Sweitzer 331 Southwest Boulevard Kansas City, MO 64108 jloschke@woodruffsweitzer.com



Cupcake Room Drop Elevator Door Branding Kubota Tractor Corporation 3401 Del Amo Blvd. Torrance, CA 90503 310.370.3370



Wednesday Programming: Reaching the Millennials Livestock Marketing Association Lindsay Graber 10510 N. Ambassador Drive Kansas City, MO 64153 Igraber@Imaweb.org

# MONSANTO

Convention Program Night of Honors Celebration Banquet Monsanto Jeff Neu 800 North Lindbergh Boulevard St. Louis, MO 63141 jeffrey.w.neu@monsanto.com



Continental Breakfast National Biodiesel Board Kaleb Little 605 Clark Avenue Jefferson City, MO 65110 Klittle@biodiesel.org



Healthy Living - Wellness Check National Bison Association Dave Carter 8690 Wolff Court, Suite 200 Westminster, CO 80031 david@bisoncentral.com



Guest Room Keys National Cattlemen's Beef Association and Federation of State Beef Councils Chase Adams 1275 Pennsylvania Avenue NW Suite 801 Washington, DC 200004 cadams@beef.org



Welcome Reception National Corn Growers Association Mark Lambert 632 Cepi Drive Chesterfield, MO 63005 lambert@ncga.com



NAFB Luggage Tag National Crop Insurance Services Laurie Langstraat 8900 Indian Creek Parkway, Suite 600 Overland Park, KS 66210 lauriel@ag-risk.org



Convention Chronicles National Grain and Feed Association Sarah Gonzalez 1400 Crystal Drive, Suite 260 Arlington, VA 22202 sgonzalez@ngfa.org

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President's Banquet National Pork Board Cindy Cunningham 1776 N.W. 114th Street Des Moines, IA 50325 ccunningham@pork.org



Video Taping News Service National Rural Electric Cooperative Association Dan Riedinger 4301 Wilson Boulevard Arlington, VA 22203 dan.riedinger@nreca.coop

## OSBORN**BARR**

Portrait Photographer OsbornBarr Jennifer Anthony 914 Spruce Street St. Louis, MO 63102 jennifer.anthony@osbornbarr.com



Portrait Photographer Paulsen Sara Steever 3510 South First Avenue Circle Sioux Falls, SD 57105 sara.steever@paulsen.ag



Wednesday Programming: Communicating to the Millennial Farmer Panel POET Matt Merritt 4615 N. Lewis Avenue Sioux Falls, SD 57104 matt.merritt@poet.com



Foundation Auction & President Elect Reception Propane Education & Research Council Cinch Munson Director of Agriculture Business Development 1202 P Street Lincoln, NE 68508 cinch.munson@propane.com



Convention Lanyards Protect the Harvest Theresa Lucas 480 Southpoint Circle Brownsburg, IN 46112 tlucas@lucasoil.com



Convention Coffee Cart Welcome Banner Renewable Fuels Association Christopher Findlay 425 Third Street SW, Suite 1150 Washington, DC 20024 cfindlay@ethanolrfa.org



Water Stations/Water Bottles Rob-See-Co Brenda Christensen Marketing Manager 1015 N. 205th Street Elkhorn, NE 68022 402-218-1356 ext. 620



Awards Luncheon Farm Broadcaster of Year & Horizon Award Syngenta Ann Bryan 410 Swing Road Greensboro, NC 27409 ann.bryan@syngenta.com



Hotel Check-in Giveaway The Fertilizer Institute Kathy Mathers 425 Third Street SW Suite 950 Washington, DC 20024 kmathers@tfi.org



Hall of Fame Induction Schedule at a Glance United Soybean Board / Soy Checkoff Jennifer Anthony Osborn Barr 914 Spruce Street St. Louis, MO 63102 jennifer.anthony@osbornbarr.com



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Guest Room Internet U.S. Custom Harvesters, Inc. PO Box 148 Turon, KS 67583 620.200.1381 office@uschi.com



Trade Talk Luncheon U.S. Farmers & Ranchers Alliance Paul Spooner 16020 Swingley Ridge Road, Suite 300 Chesterfield, MO 63017 pspooner@usfraonline.org



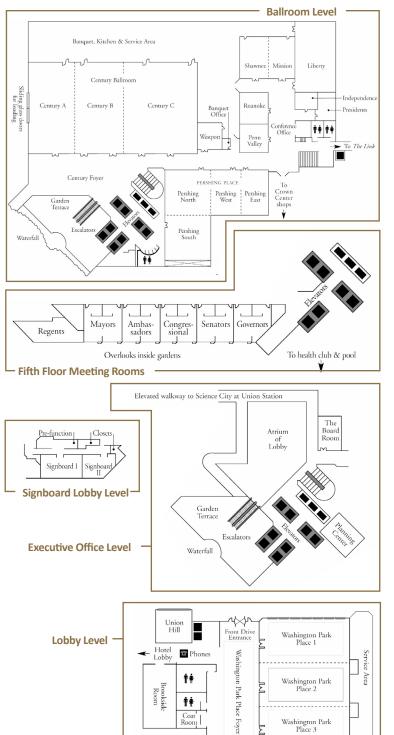
Trade Talk Refreshment Break West Central Distribution Shawne Ungs Karwoski & Courage Public Relations 150 S. 5th Street, Suite 900 Minneapolis, MN 55402 s.ungs@creativepr.com k.mccall@creativepr.com

# WINFIELD

Early Registration Giveaway WinField Bill Brozak Colle + McVoy 400 1st Avenue N, Suite 700 Minneapolis, MN 55401 bill.brozak@collemcvoy.com



Yamaha Vehicle Display Yamaha Motor Corporation, USA Scott Newby 1270 Chastain Road Kennesaw, GA 30144 scott\_newby@yamaha-motor.com





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