

Category: Sales and Marketing

Position/Title: Account Executive

Details:

Employee-owned Eagle Communications – located in St. Joseph, Missouri – is looking for an experienced salesperson with confidence, drive and creative ideas to market our 5 radio stations and websites.

Vacancy Type: Full Time

Salary:

Compensation is commensurate with experience along with a competitive benefits package including health insurance, 401k, paid vacation, and employee stock ownership plan.

Date Posted: 10/20/2020

Closing Date: 1/11/2021

City: St. Joseph

State: Missouri

URL: <http://www.eagleradio.net/careers>

Experience:

- Media experience and past success counts for this position.
- The area's premier radio stations are looking for someone with drive, creativity and quality customer service ability to take over existing accounts.
- 3 to 5 years of media experience preferred. Sales experience a must.
- Outside sales experience and/or Bachelor's degree preferred.

Requirements:

Candidates should be hard working, goal oriented and self-motivated. An entrepreneurial spirit and a proven track record are essential to success. Responsibilities include: contacting businesses to uncover potential advertising opportunities, researching client's industry, presenting proposals and persuading clients to invest in your ideas. Continued client support and servicing is also required. As an employee-owner, everything you do counts, and we only hire the best. Our next employee-owner must also understand digital/web and social media.

Additional Information:

Other information:

Applications will be accepted until the position is filled. Eagle Communications is an Employee-Owned company and an EEO employer. The selected candidate will be required to pass a criminal history background check and motor vehicle check.

Contact:

Apply at <http://www.eagleradio.net/careers>!

Apply Online URL:

<http://www.eagleradio.net/careers>

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER