



**Category:** Sales

**Position/Title:** Account Executive

**Details:** Employee-owned Eagle Communications – located in St. Joseph, Missouri – is looking for an experienced salesperson with confidence, drive and creative ideas to market our 4 radio stations and websites.

**Vacancy Type:** Full Time

**Salary:** Compensation is commensurate with experience along with a competitive benefits package including health insurance, 401k, paid vacation, and employee stock ownership plan.

**Date Posted:** 10/8/2018

**Closing Date:** 11/12/2018

**City:** St. Joseph - 64506

**State:** Missouri

**URL:** <http://www.eaglecom.net/careers>

**Experience:**

- Media experience and past success counts for this position.
- The area's premier radio stations are looking for someone with drive, creativity and quality customer service ability to take over existing accounts.
- 3 to 5 years of media experience preferred. Sales experience a must.
- Outside sales experience and/or Bachelor's degree preferred.

**Requirements:** Candidates should be hard working, goal oriented and self-motivated. An entrepreneurial spirit and a proven track record are essential to success. Responsibilities include: contacting businesses to uncover potential advertising opportunities, researching client's industry, presenting proposals and persuading clients to invest in your ideas. Continued client support and servicing is also required. As an employee-owner, everything you do counts, and we only hire the best. Our next employee-owner must also understand digital/web and social media.

**Additional Information:** Apply online at [www.eaglecom.net/careers](http://www.eaglecom.net/careers)!

**Contact:** Contact General Manager Gary Exline at 816-233-8881 or by email at [gary.exline@eagleradio.net](mailto:gary.exline@eagleradio.net).

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